

## **AXIUM INC SELECTED BY ABB ROBOTICS AS STRATEGIC CHANNEL PARTNER FOR MIXED LOAD PACKING & PALLETIZING SOLUTIONS**

### **Automated Mixed Load System with Intelligent Cube-IQ Software Streamlines Supply Chain and Reduces Costs**

**Montreal, Quebec**-Axium Inc. a leading robotics solution provider, announced it has been selected by ABB Robotics as their strategic channel partner for mixed load palletizing solutions in the North America. Axium's modular mixed load packing and palletizing solution gives manufacturers an extremely flexible pick-to-order system using robotic hardware and Axium's intelligent Cube-IQ project planning software. The system custom creates pallets of products on-the-fly thereby reducing inventory & labor costs and optimizing use of valuable floor space.

"We are very excited to be partnering with ABB to help manufacturers streamline their supply chains," said Robert Jodoin, president of Axium Inc. "Manufacturers are increasingly challenged to adapt as their customers product mix gravitates more and more to multiple product mixed load requirements and we believe that our solution offers customers a method to not only satisfy this need but optimizing their efficiency and reduce costs."

"Axium has been providing its customers with unparalleled robotic solutions and service for over 18 years and we are delighted to be partnering with them," said Joe Campbell, vice president sales and marketing for ABB Robotics, North America. "With Axium's expertise and ABB products we believe that we can offer manufacturers a significant advantage to meeting our mutual customer's demands for custom mixed pallets."

The growing requirement from retailers for mixed load or build-to-order product pallets can be addressed with Axium's robotic palletizing system that delivers the exact products ordered in an efficient pallet pattern. Axium's robotic solution, soon to be showcased at upcoming trade events, speeds time to market, allows retailers to better use floor space and reduce labor costs.

#### **About ABB, Inc.**

ABB ([www.abb.com](http://www.abb.com)) is a leader in power and automation technologies that enable utility and industry customers to improve their performance while lowering environmental impact. The ABB Group of companies operates in around 100 countries and employs about 117,000 people.

#### **About ABB Robotics**

ABB Robotics ([www.abb.com/robotics](http://www.abb.com/robotics)) is a leading supplier of industrial robots – also providing robot software, peripheral equipment, modular manufacturing cells and service for tasks such as welding, handling, assembly, painting and finishing, picking, packing, palletizing and machine tending. Key markets include automotive, plastics, metal fabrication, foundry, electronics, pharmaceutical and food and beverage industries. A strong customer focus helps manufacturers improve productivity, product quality and worker safety. ABB has installed more than 160,000 robots worldwide.

**About Axiom Inc.**

Axiom Inc. ([www.axiumsolutions.com](http://www.axiumsolutions.com)) is a global, robotics engineering solutions provider of robotic systems and services for multiple markets including the industrial, agricultural, food & beverage, pharmaceutical, cosmetic, plastic and consumer goods industries. Founded in 1989, the company designs, builds and delivers full engineered automated robotic manufacturing solutions for integration, process and industrial controls, material handling, assembly, and warehousing systems. Its fully trained staff of mechanical and electrical engineers deliver only the highest quality custom automated solutions to enhance the productivity, control and versatility of its customer's industrial processes. With headquarters in Montreal, Canada and a sales office in Calgary, Axiom also operates companies in Croatia and Mexico.

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