

Benefits of CSIA Membership for Control System Integrators

Annual Executive Conference

The conference provides about 20 business education sessions for managers and owners, plus networking with peers and automation vendors.

2012 - Scottsdale, AZ

2013 - St. Petersburg, FL

Best Practices Manual (8 Sections)

- General Management
- Human Resources Management
- Marketing, Business Development, Sales Management
- Financial Management
- Project Management
- System Development Lifecycle (design reviews, assembly standards, FAT, SAT)
- Supporting Activities (CAD standards, reuse library)
- Quality Assurance Management

CSIA Certification

The audit is based on the 76 most critical Best Practices criteria. Recertification is required every three years. Audit preparation improves business operations! Certification is a marketing differentiator!

Industry-Specific Business Insurance

General liability, professional E&O, performance bonding

CSIA private online community

Among other features, discussions on Best Practices and business topics are typical.

"Find an Integrator"

This is a feature on our website for clients to locate CSIA members that meets their automation needs.

Business Documents

A library of templates and documents to help achieve Best Practices.

CSI Industry Specific Statistics

Financial and business statistics are gathered and used to benchmark our CSI industry.

Member Surveys

There is a quick survey in each monthly newsletter in addition to a library of comprehensive surveys.

Training

- Sales Training for Professionals
- Client Communications for Engineers

Webinars

Webinars are provided monthly on various business topics

Peer Groups

Peer Groups are integrator members who meet a few times per year to learn from one another about a wide variety of business topics. Typically there are about five and are geographically separated so they are not competitors.



The mission of the Control System Integrators Association is to advance control system integration for the success of our members and their clients.



Learn more at www.controlsys.org



22 N. Carroll St., Ste 300
Madison, WI 53703 USA
(800) 661-4914
f (888) 581-3666
www.controlsys.org