



MEMBERSHIP APPLICATION

Send to:
Control System Integrators Association
 22 N. Carroll St, Ste 300
 Madison, WI 53703
 Tel 800-661-4914 Fax 888-581-3666
 bmarsala@controlsys.org

PRIMARY CONTACT Name: _____
 Title: _____ Phone: _____
 Company: _____ Fax: _____
 Street Address: _____
 City: _____ State/Province _____ Postal Code: _____ Country: _____
 E-mail Address: _____

SECONDARY CONTACT Name: (optional) _____
 Title: _____ Phone: _____
 Company: _____ Fax: _____
 Street Address: _____
 City: _____ State/Province _____ Postal Code: _____ Country: _____
 E-mail Address: _____
 Website: _____
 Company email address: _____

*For login purposes in the CSIA Connected Community, the company and individual contacts cannot have the same email address in the CSIA database. However, we do want to make sure that any emails going to the company will go directly to the primary contact, so an "info@" address would not be desirable.

Business Description (A brief description of business objectives, target markets and focus of application engineering):

Business Financials (last three years):

Integrator - Include total revenues for all Control System Integration activity at all locations (include Technical Services, Equipment, Panel Shop, Construction, etc.).

Partner – Include corporate revenues. If the membership is for a division of a corporation, then include only division revenue.

20__ Revenues \$ _____; 20__ Revenues \$ _____; 20__ Revenues \$ _____

How did you learn of CSIA?

- | | | |
|---|---|---------------------------------------|
| <input type="checkbox"/> Industry Trade Show: _____ | <input type="checkbox"/> Insurance Company | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> Partner Event: _____ | <input type="checkbox"/> Manufacturer/Distributor | |
| <input type="checkbox"/> Member of CSIA | <input type="checkbox"/> Internet | Referred by: _____ |

Please prioritize the benefits you perceive in joining CSIA, number one being the top benefit:

- | | | |
|----------------------------------|------------------------------------|---|
| ___ Standards and Best Practices | ___ Business Insurance | ___ Marketing support |
| ___ CSIA Certification | ___ Legal help | ___ Education (Webinars, Surveys) |
| ___ Interaction with your peers | ___ Statistics and market research | ___ Help CSIA "raise the bar" for the entire CSI industry |
| ___ Annual Conference | ___ Referrals | |

Please provide the following additional information (check all that apply):

Applications:

- | | | |
|------------------------------------|---------------------------------|--|
| <input type="checkbox"/> Batch | <input type="checkbox"/> Hybrid | <input type="checkbox"/> Process |
| <input type="checkbox"/> DCS/SCADA | <input type="checkbox"/> IT | <input type="checkbox"/> Test |
| <input type="checkbox"/> Discrete | <input type="checkbox"/> MES | <input type="checkbox"/> Vision/Identification |
| <input type="checkbox"/> Drives | <input type="checkbox"/> Motion | |

Services:

- | | | |
|---|--|--|
| <input type="checkbox"/> Construction | <input type="checkbox"/> Power/Instrumentation/
Electrical Design | <input type="checkbox"/> Support Services |
| <input type="checkbox"/> Consulting | <input type="checkbox"/> Process/Mechanical Design | <input type="checkbox"/> Technical Outsourcing |
| <input type="checkbox"/> MES/Information | <input type="checkbox"/> Project Management | <input type="checkbox"/> Test Systems |
| <input type="checkbox"/> Programming | <input type="checkbox"/> Shop Floor | |
| <input type="checkbox"/> Panel Fabrication/Wire | | |

Industry:

- | | | |
|---|--|--|
| <input type="checkbox"/> Automotive | <input type="checkbox"/> Food/Beverage | <input type="checkbox"/> Mining/Aggregate/Cement |
| <input type="checkbox"/> Building Automation | <input type="checkbox"/> Consumer Goods | <input type="checkbox"/> Oil & Gas |
| <input type="checkbox"/> Chemical | <input type="checkbox"/> Life Sciences | <input type="checkbox"/> Power |
| <input type="checkbox"/> Commercial/Institutional | <input type="checkbox"/> Marine | <input type="checkbox"/> Semiconductor & Electronics |
| <input type="checkbox"/> Defense/Military | <input type="checkbox"/> Material Handling/Packaging | <input type="checkbox"/> Water/Wastewater |
| <input type="checkbox"/> Entertainment | <input type="checkbox"/> Metals | |

ANNUAL DUES SCHEDULE

Control System Integrator (Participating & Associate)

- | | |
|--|----------|
| <input type="checkbox"/> <\$7.5 Million in revenue | \$ 950 |
| <input type="checkbox"/> >\$7.5 Million in revenue | \$1450 |
| <input type="checkbox"/> Additional Locations @ 50% Dues | \$ _____ |

Partner

- | | |
|--|--------|
| <input type="checkbox"/> <\$50 Million in revenue | \$1050 |
| <input type="checkbox"/> \$50 - \$250 Million in revenue | \$2250 |
| <input type="checkbox"/> >\$250 Million in revenue | \$4500 |

Do not send dues payment with the application. An invoice will be sent upon application approval. Please note that CSIA membership applies to your company, not an individual within your company.

Upon membership approval, please email a high resolution company logo in a JPEG or TIFF format.

Membership Eligibility Requirements (check one that applies)

- PARTICIPATING MEMBER**
- The applicant's revenue for integration services (labor only) has exceeded \$250,000 for the year prior to application.
 - Applicant must provide integration services with its own personnel.
 - Applicant may be asked to provide financial data to the CSIA Executive Director and be interviewed by phone by CSIA members to verify that the applicant meets membership eligibility requirements.
 - Applicant agrees to comply with CSIA bylaws, rules and regulations.
 - Participating members are strongly encouraged to reach Associate member status as soon as possible and then work towards CSIA Certification.
- ASSOCIATE MEMBER**
- The applicant's revenue for integration services (labor only) has exceeded an average of \$600,000 annually for at least three fiscal years immediately preceding year of application.
 - Applicant must provide integration services with its own personnel.
 - Applicant may be asked to provide financial data to the CSIA Executive Director and be interviewed by phone by CSIA members to verify that the applicant meets membership eligibility requirements.
 - Applicant agrees to comply with CSIA bylaws, rules and regulations.
 - Associates are strongly encouraged to achieve Certified Member status within three years of membership.
- PARTNER MEMBER**
- Manufactures and/or markets industrial instrumentation, control hardware and/or software to Control System Integrators, or provides services to the CSI industry.

The undersigned certifies that the applicant meets all the membership qualifications set forth above.

Signed: _____ Printed Name: _____ Date: _____