



MEMBERSHIP APPLICATION

Send to:
Control System Integrators Association
22 N. Carroll St, Ste 300
Madison, WI 53703
Tel 800-661-4914 Fax 888-581-3666
csmith@controlsyst.org

PRIMARY CONTACT Name: _____
Title: _____ Phone: _____
Company: _____ Fax: _____
Street Address: _____
City: _____ State/Province _____ Postal Code: _____ Country*: _____
E-mail Address: _____ Skype Name: _____

SECONDARY CONTACT Name: (optional) _____
Title: _____ Phone: _____
Company: _____ Fax: _____
Street Address: _____
City: _____ State/Province _____ Postal Code: _____ Country*: _____
E-mail Address**: _____ Skype Name: _____

***Latin American companies with annual revenues less than \$2 million USD are eligible for CSIA's Latin American Member Financial Relief program. A reduced fee of \$500 for the first year of membership is available to these companies. To see the full Latin American Member Financial Relief Policy, visit www.controlsyst.org/join.**

Website: _____
Company email address: _____

**For login purposes in the CSIA Connected Community, the company and individual contacts cannot have the same email address in the CSIA database. However, we do want to make sure that any emails going to the company will go directly to the primary contact, so an "info@" address would not be desirable.*

Business Description (A brief description of business objectives, target markets and focus of application engineering):

Business Financials (last three years):

Integrator - Include total revenues for all Control System Integration activity at all locations (include Technical Services, Equipment, Panel Shop, Construction, etc.).

Partner – Include corporate revenues. If the membership is for a division of a corporation, then include only division revenue.

20__ Revenues \$ _____; 20__ Revenues \$ _____; 20__ Revenues \$ _____

How did you learn of CSIA?

- Industry Trade Show: _____
- Partner Event: _____
- Member of CSIA
- Insurance Company
- Manufacturer/Distributor
- Internet
- Other: _____
- Referred by: _____

Please prioritize the benefits you perceive in joining CSIA, number one being the top benefit:

- ___ Standards and Best Practices
- ___ CSIA Certification
- ___ Interaction with your peers
- ___ Annual Conference
- ___ Business Insurance
- ___ Legal help
- ___ Statistics and market research
- ___ Referrals
- ___ Marketing support
- ___ Education (Webinars, Surveys)
- ___ Help CSIA "raise the bar" for the entire CSI industry

Please provide the following additional information (check all that apply):

Applications:

- Batch
- DCS/SCADA
- Discrete
- Drives
- Hybrid
- IT
- MES
- Motion
- Process
- Test
- Vision/Identification

Services:

- Construction
- Consulting
- MES/Information
- Programming
- Panel Fabrication/Wire
- Power/Instrumentation/ Electrical Design
- Process/Mechanical Design
- Project Management
- Shop Floor
- Support Services
- Technical Outsourcing
- Test Systems

Industry:

- Automotive
- Building Automation
- Chemical
- Commercial/Institutional
- Defense/Military
- Entertainment
- Food/Beverage
- Consumer Goods
- Life Sciences
- Marine
- Material Handling/Packaging
- Metals
- Mining/Aggregate/Cement
- Oil & Gas
- Power
- Semiconductor & Electronics
- Water/Wastewater

ANNUAL DUES SCHEDULE

Control System Integrator (Participating & Associate)

- <\$7.5 Million in revenue \$ 950
- >\$7.5 Million in revenue \$1450
- Latin American Integrator Company <\$2 Million in revenue \$ 500
- Additional Locations @ 50% Dues* \$ _____

Partner

- <\$50 Million in revenue \$1050
- \$50 - \$250 Million in revenue \$2250
- >\$250 Million in revenue \$4500

****Additional branch locations require a separate membership application and dues (totaling 50% of the "parent" company dues). Please submit a separate application for additional branch offices.***

Do not send dues payment with the application. An invoice will be sent upon application approval. If you do not receive approval within three business days, please contact CSIA by phone or email. Please note that CSIA membership applies to your company, not an individual within your company.

Upon membership approval, please email a high resolution company logo in a JPEG or TIFF format.

Membership Eligibility Requirements (check one that applies)

PARTICIPATING MEMBER

- The applicant's revenue for integration services (labor only) was > \$250,000 and < \$600,000 for the year prior to application.
- The applicant is engaged in control system integration primarily for design, programming and commissioning.
- Applicant must provide integration services with its own personnel.
- Applicant may be asked to provide financial data to the CSIA Executive Director and be interviewed by phone by CSIA members to verify that the applicant meets membership eligibility requirements.
- Applicant agrees to comply with CSIA bylaws, rules and regulations.
- Participating members are strongly encouraged to reach Associate member status as soon as possible and then work towards CSIA Certification.

ASSOCIATE MEMBER

- The applicant's revenue for integration services (labor only) has exceeded an average of \$600,000 annually for at least three fiscal years immediately preceding year of application.
 - Labor to be included: Project Management, Specifications, Design, Programming, Commissioning
 - Labor not to be included: Panel Assembly, Construction
- The applicant is engaged in control system integration primarily for design, programming and commissioning.
- Applicant must provide integration services with its own personnel.
- Applicant may be asked to provide financial data to the CSIA Executive Director and be interviewed by phone by CSIA members to verify that the applicant meets membership eligibility requirements.
- Applicant agrees to comply with CSIA bylaws, rules and regulations.
- Associates are strongly encouraged to achieve Certified Member status within three years of membership.

PARTNER MEMBER

A for-profit business entity that primarily manufactures and/or markets industrial automation products, control hardware or control software to multiple independent system integrators.

The undersigned certifies that the applicant meets all the membership qualifications set forth above.

Signed: _____ Printed Name: _____ Date: _____